

# COMMISSION AGENDA

**DATE:** June 29, 2020  
**TO:** Port Commission  
**FROM:** Eric Johnson, Executive Director, Port of Tacoma  
 Project Manager: Tong Zhu, Chief Commercial & Strategy Officer, NWSA  
**SUBJECT:** Commission International Travel - July 1 through December 31, 2020

- A. ACTION REQUESTED:** Request approval of possible Commission international travel for July 1 through December 31, 2020.
- B. BACKGROUND – POSSIBLE TRAVEL INCLUDES:**

EVENT	VENUE(S)	DATES
<p>1. <b>WA State Department of Commerce – China International Import Expo (CIIE)</b></p> <p><b>Purpose:</b> In partnership with the WA State China Relations Council, this Washington State trade mission will include exhibits and explore subnational collaboration opportunities in the Yangtze River Delta region and participate in meetings with government agencies and trade associations in the region. Overall, this trade mission will focus on exploring export, sourcing, and manufacturing opportunities. This itinerary will conclude with participation in Zhuhai Airshow (11/9-11/15).</p> <p><b>Estimated Cost:</b> TBD</p>	Shanghai, China	November 5-10, 2020 <i>(Tentative, based on travel restrictions)</i>
<p>2. <b>World Trade Center Tacoma – Trade Mission to Vietnam</b></p> <p><b>Purpose:</b> This trade mission will focus on exploring export, distribution, sourcing, and manufacturing opportunities.</p> <p><b>Estimated Cost:</b> Approximately \$2,750 +airfare</p>	Vietnam	November 13-20, 2020 <i>(Tentative, based on travel restrictions)</i>
<p>3. <b>AWB (Association of Washington Business) – Trade Mission to Vietnam (NWSA travel)</b></p> <p><b>Purpose:</b> The objective of this trip is to establish business relationships with possible trading partners for products made in Washington. The itinerary will include a tour and opportunity to learn about outsourcing manufacturing production to Vietnam. Participants will also learn about the tax, political and trade environments. The delegation will include port tours. The mission will also include meetings with government and agency leadership to facilitate improved trade relationships between Vietnam and Washington State.</p> <p><b>Estimated Cost:</b> TBD</p>	Vietnam	December 2020 <i>(Tentative, based on travel restrictions)</i>

4. <b>International Customer Visits</b> (NWSA travel)	As Needed	No trips planned for Q3/Q4 2020
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**C. SOURCE OF FUNDS**

The 2020 Commission Travel Budget provides funds for Commission international travel for July 1 through December 31, 2020.

**D. CONCLUSION**

Request approval of Commission international travel for July 1 through December 31, 2020.

Item No. 4A  
Meeting Date: 07/16/20

# Commission International Travel

July – December 2020

Tong Zhu  
Chief Commercial & Strategy Officer



## Action Requested



Request approval of Commission international travel as proposed for July 1 through December 31, 2020.

## Background – Possible Travel



Event	Venue	Dates
WA State Department of Commerce – China International Import Expo (CIIE)	Shanghai, China	November 5-10 (tentative)
World Trade Center Tacoma – Trade Mission to Vietnam	Vietnam	November 13-20 (tentative)
AWB (Association of Washington Business) Trade Mission	Vietnam	December (tentative)
Customer Visits	As needed	As needed

## Source of Funds



The 2020 Commission travel budget provides funds for Commission international travel for July 1 through December 31, 2020.

## Conclusion



Request approval of Commission international travel as proposed for July 1 through December 31, 2020.